

# ECI – Status, Way Forward and Lessons Learnt

March 2016

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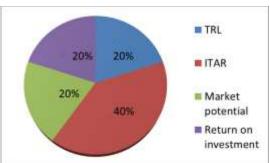
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# **Some ECI Facts and Figures**

ECI started in 2004 primarily to address the growing ITAR concerns and to reverse the trend of a declining supply chain in Europe for EEE components .

- Based on ESCC endorsed roadmaps, 94 activities have been launched since 2004 under ESA funding
  - 15 countries, 44 different prime contractors.
  - All EEE-technology domains have been addressed.
  - Activities funded and coordinated with CNES and DLR.
- Baseline document for the selection of components for ECI funding:
  - ESCC Technology Roadmaps, prepared by the ESCC Components Technology Board (CTB), approved by the SCSB.
  - Selection evaluation matrix is used to identify and screen the best potential candidates for ESA -ECI
    - ITAR/Single Source ,
    - Long Term Market Potential,
    - Technology Readiness,
    - Product Life Duration/ Value for Money.

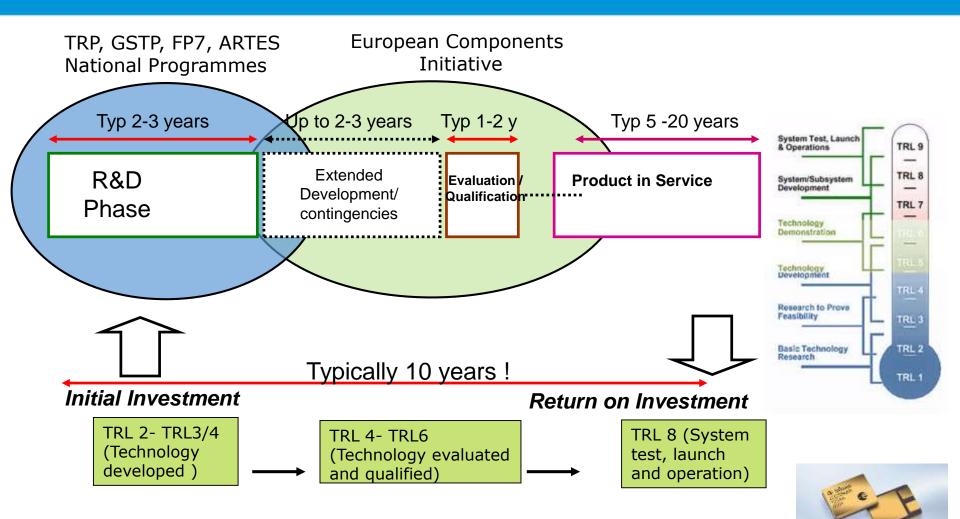






### **Timeline From R&D to Commercialization**





Examples of qualified products in service:

AVX Type 1 capacitors since 1983, Infineon CFY66/67 GaAs HEMT since 1994....

European Space Agency

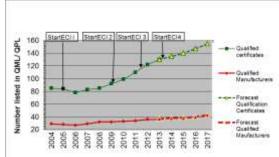
# **European Components Initiative: Objectives**

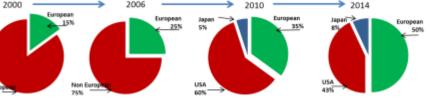


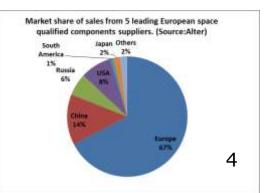
#### The European Components Initiative (ECI)....

- 1. aims at maintaining and enhancing a European industrial base for critical technologies needed by Europe's space missions;
- increases the availability of European EEE-components used in European space missions by developing capabilities to manufacture and qualify critical technologies within Europe;
- exists to reduce the dependence of Europe's space sector on non-European component suppliers, by focusing on one of the fundamental building blocks of space missions EEE components;
- 4. increases European export sales of space qualified components to emerging space powers where substantial growth is expected during the next 10 years.

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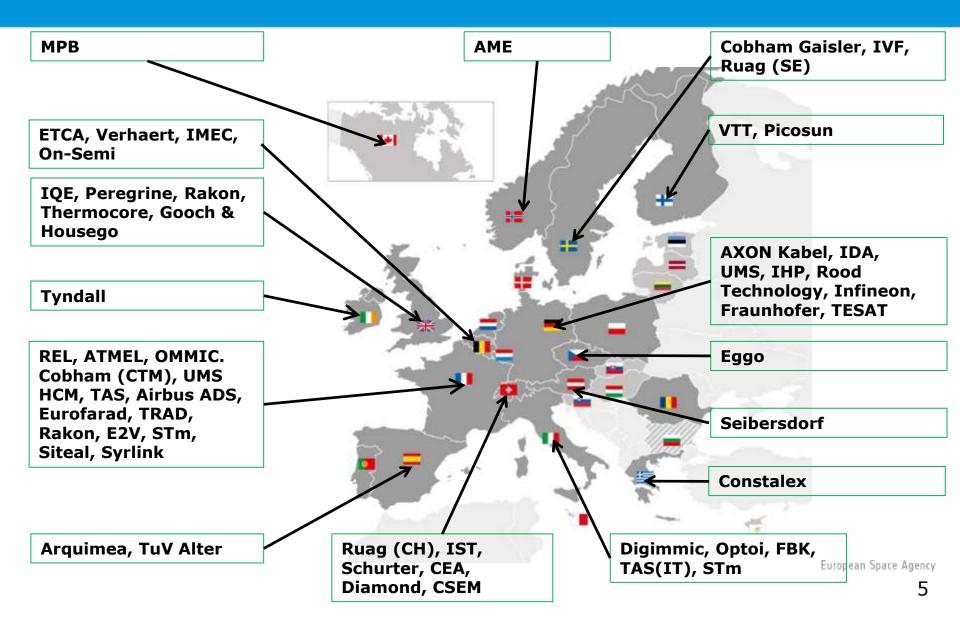






# ECI Industrial Contracts (2004...2015)







From a recent survey of leading European space equipment providers: When asked "*In your design/ projects, value the criteria for selection of EEE parts":* The top five most important criteria were identified as:

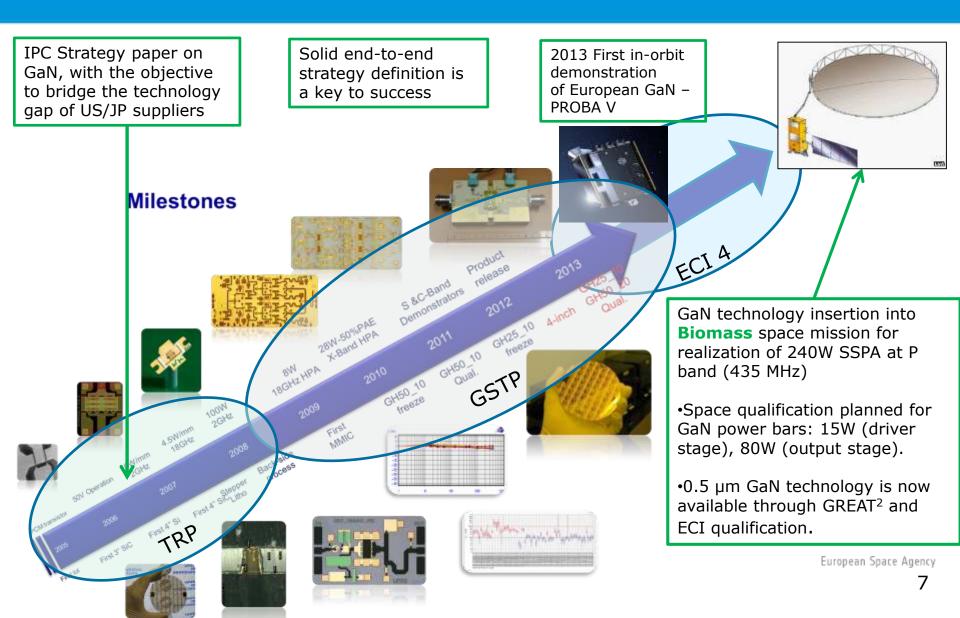
$\checkmark$	Performance	<i>it has to meet the requirement of the equipment/mission</i>
$\checkmark$	Availability	it must be available when required
$\checkmark$	Cost	<i>it must be competitively priced, (also minimum order quantities )</i>
$\checkmark$	Free of export restrictions	<i>is particularly important for equipment sales to emerging markets outside of Europe (Russia/ China).</i>
$\checkmark$	Flight heritage/used in similar equipment	lowers the design risks (IOD)

(2013-2014 Alter Survey commissioned by ECI)

*Non-dependence is not the only argument, if all of the above are not taken into account, the probability for a successful ECI end-product is reduced.* 

#### **In-Orbit Demonstration of RF GaN**





# **ECI Key Lessons Learnt**



- On average its taking 3 years from the selection/ approval of a typical ECI activity to the listing of the component in the EPPL.
  - It is important to separate the R&D and the ESCC evaluation phases
  - In some cases the TRL has not been mature enough to start the activity under ECI, leading to delays in the planned start of the evaluation/qualification. *Perhaps a dedicated TRL review is needed in the future ECI-activities?*
- Draft Declared Component List (DCL) is expected at Preliminary Design Review (PDR) and consolidated evaluation / qualification plan by the Critical Design Review (CDR).
  - 1 year delay in the component availability leads on average to 5 lost opportunities to incorporate the components in ESA system designs.
  - 6 ESA System PDRs took place in 2015 (plus many more subsystem PDRs ) and could have been targeted with ECI components if they had been available as planned
    - Maybe Component manufacturers are not realizing how much potential revenue is being lost by the delays ?

# **ECI Key Lessons Learnt**



- To ensure access to the technology, it is necessary to stay ahead of the non-European competition, or at least keep up. Playing catchup is not impossible, but it makes it more difficult.
- Need to anticipate the technology requirements 5 -7 years ahead and invest in them early (CTB roadmaps)

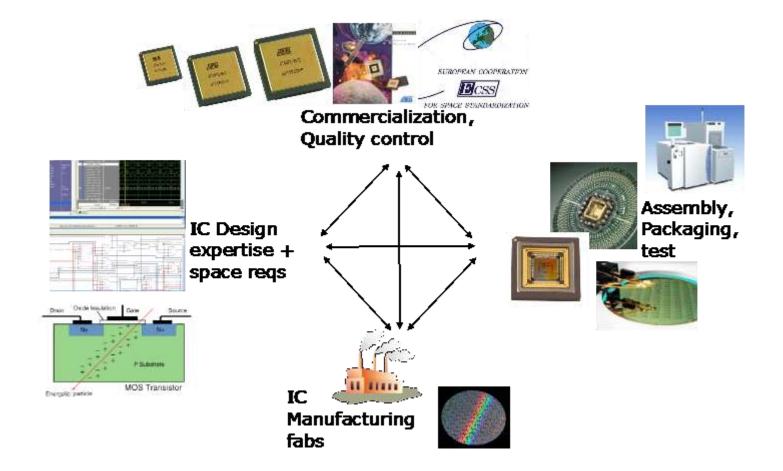
and to succeed it is:

- essential to have an "end-to-end" strategy for each technology
- sound business case,
  - (full market survey at the start of each activity with regular updates)
- commitment support from the potential end users/ delegations
- IOD opportunity, if possible.
- Constant surveillance is required of new terrestrial technologies, ideas and commercial EEE trends.
- Anticipate commercial pressure to discontinue space product lines and plan accordingly.

CTB technology roadmap update activity is on-going to identify the future needs and capabilities in the European EEE-domain

#### **The Need for Balanced Investment**





Can not just concentrate on any one area of the space supply chain





- ECI phase 4 procurement is closed in 2015. The awarded activities will run until 2017.
- Preparation of the next phase of ECI-type programme is on-going; ESCC/CTB technology roadmap update is on-going to identify the key target technologies.
- Need to continue on EEE-related non-dependence programme is identified by all stake holders, independent European access to state-of-art technologies is of vital importance also in the future.
- Decision on the ESA activities in the context of EEE non-dependence will take place in December 2016.





ESA- ECI has been running for more than 10 years:

- This has boosted the number of components available to end user for space applications (EPPL).
- The ratio of European / non European components in a typical commercial satellite has improved to around 50%, and a further improvement is achievable and necessary.
- Time to market is critical, there is need to speed up the design, evaluation and listing of components into the EPPL to target market opportunities.
- Non-dependence is not the only argument for a successful product, price, performance, availability must all be taken into account.
- Preparation towards the next stages of ECI is on-going, ESCC/CTB roadmap being the key technical document for the programmatics.

# **ECI Presentation Day 2016**



ECI Presentation day - Tuesday 24 May 2016

- 09:00-17:00
  - ESA- ESTEC Noordwijk , The Netherlands
    - Open to all , no registration fee
    - Presentations from key technology providers
    - Hardware demos
    - Posters