

"It is difficult to say what is impossible, for the dream of yesterday is the hope of today, and the reality of tomorrow." Robert H. Goddard

Supply Chain on parts for Industry 4.0

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ESCCON Nordwijk

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Agenda

- Challenges not limited to Space
- Challenges in Space Supply Chain for Industry 4.0

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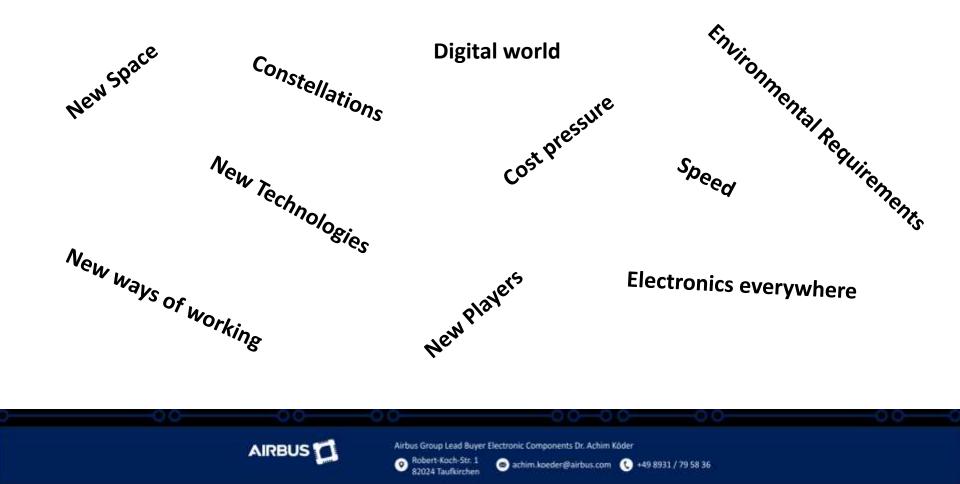
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• Challenges in the Electronics Market

AIRBUS

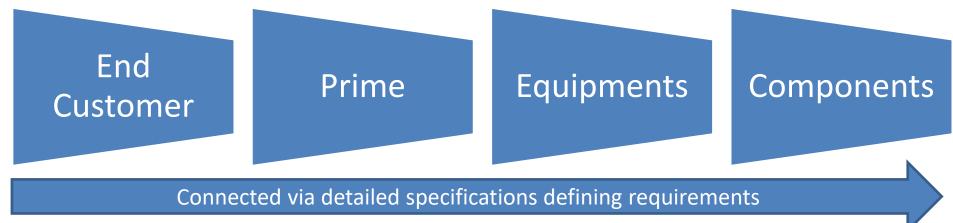


Challenges – not limited to Space





Traditional Space Supply Chain



2-5 years

Single supply chain for each project: works and worked well in the past due to limited sets of requirements and clear separation from the Space Industry to other industries !

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Negatives: manual processes, low speed, high cost, low flexibility, Niche Supply Base for Space,...



Industry 4.0

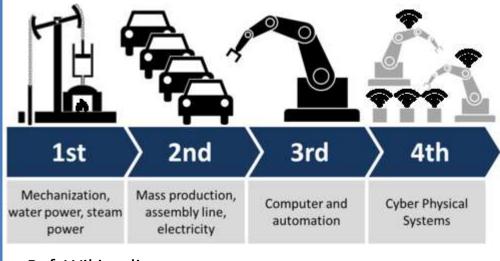
Deloitte, 2015

- Digital Transformation
 - Vertical Networking
 - Horizontal Integration
 - Through-Engineering
 - Acceleration Through Exponential Technologies
- Disruptive Transformation
 - Artificial Intelligence
 - Advanced Robotics
 - Collaborative Connected Platforms

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- Networks
- Advanced Manufacturing

Industrial Revolutions



Ref. Wikipedia

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Future Space Supply Chain in Industry 4.0

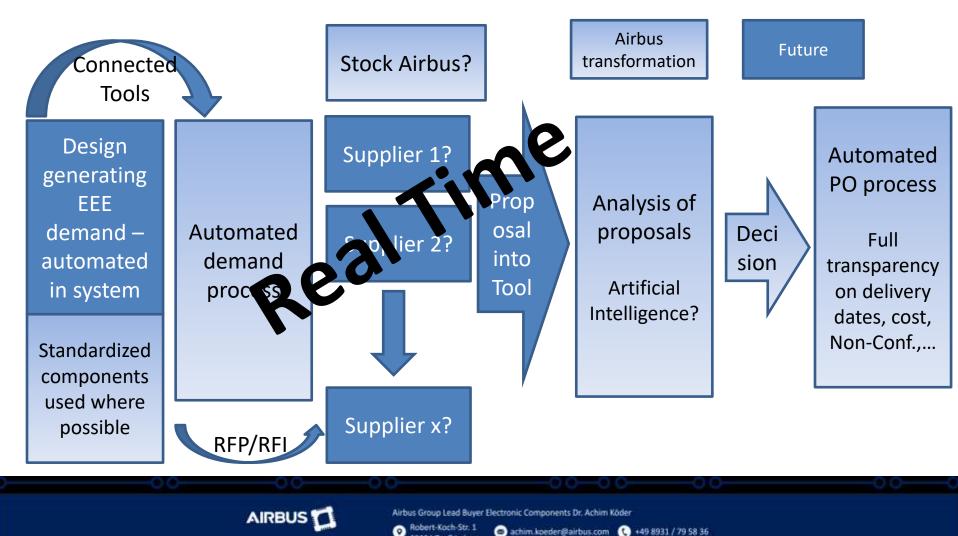
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EEE 4.0 – toward full digitalization

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Challenges in the electronics market



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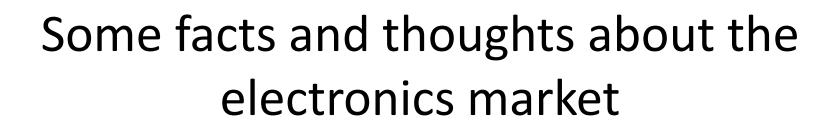
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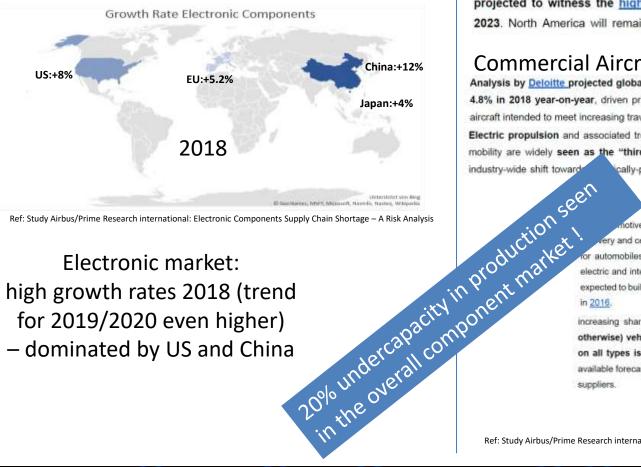
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Market Situation Electronic Components



Ref: Study Airbus/Prime Research international: Electronic Components Supply Chain Shortage – A Risk Analysis

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Electronic market: high growth rates 2018 (trend for 2019/2020 even higher) - dominated by US and China

Aerospace & Defence

Within the global aerospace and defence sector, "electronic components are projected to witness the highest growth" of all hardware components through 2023. North America will remain the market leader in terms of component demand.

Commercial Aircraft

Analysis by Deloitte projected global revenue for commercial aircraft to grow by 4.8% in 2018 year-on-year, driven primarily by demand for narrow-body commercial aircraft intended to meet increasing travel demand.

Electric propulsion and associated trends such as autonomous flight and urban air mobility are widely seen as the "third revolution in aerospace", with an ongoing industry-wide shift toward cally-powered aircraft. Over 100 electrically-powered

Automotive

notive sector is seeing an uptick in demand, spurred on by the economic ery and centered around the United States and, especially, China. Rising demand for automobiles is complicated by a shift in demand for type of vehicle. Demand for electric and internet-connected vehicles is on the rise across the board, with Germany expected to build as many electric vehicles in 2021 (1.3 million) as existed in total globally

increasing shares of the market. Electric vehicles and smart (autonomous and otherwise) vehicles require significantly more electric components and demand on all types is accelerating. The relative stability of the sector as well as accurate available forecasts make the automotive industry a high priority for electronic component.

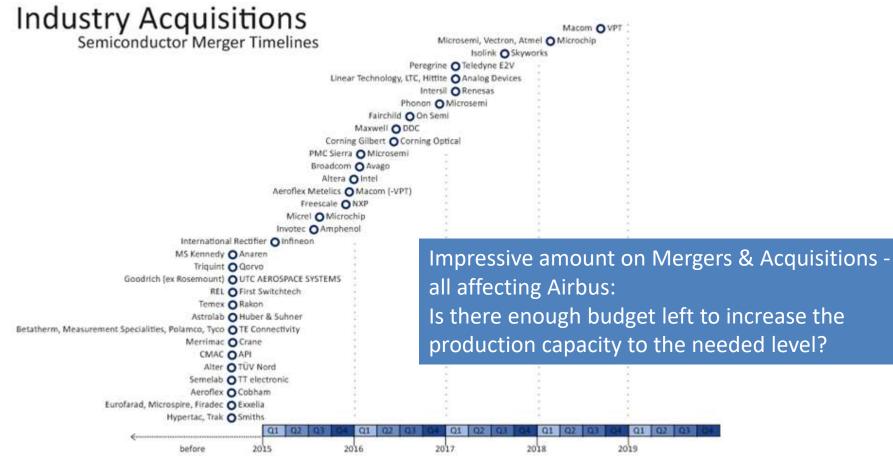
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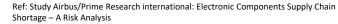
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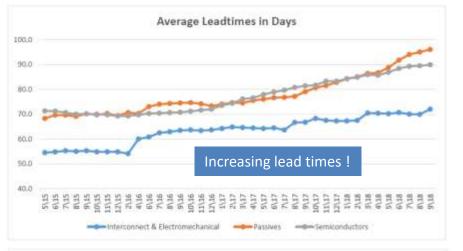




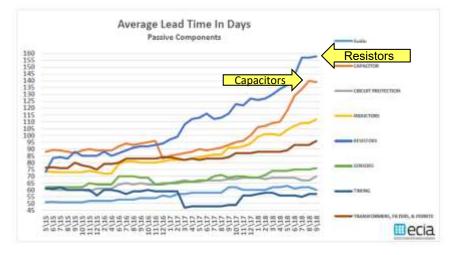


Market Situation Electronic Components









The increasing demand across industries combined with high amount of Mergers & Acquisitions in recent years are increasing lead times and prices and are adding significant risk onto the Supply Chain of Airbus products. This trend will be seen also in the next years!

Passive Components

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MLCC major player of MLCC is refusing Purchase Orders and will provide in 2019 the equivalent of the quantity consumed in 2017. Some references will become progressively obsolete in the coming 3 years (-30% quantities per year as of 2017)

Prices have raised for some actives and passive components (chip resistors and MLCC) and the trend will not be reversed in 2019

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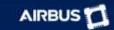






Let's share thougts and collaborate to ensure EEE availability for Space

Airbus Task Force EEE taskforce eee@airbus.com



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Collaboration with/within Airbus Group

Airbus Task Force EEE is interested to collaborate with you on the following topics:

- Create awareness on the EEE market situation
- To avoid any impact on the products provided to Airbus or built in Airbus
- To help in cases of immediate shortages risking the OQOTOC delivery to Airbus
- Short-/Mid-/Longterm mitigation plans in case of issues!



Task Force / Work Force

Due to the critical market situation in electronics Airbus has established a Task Force EEE to secure the delivery of all electronic equipment used in Airbus applications

Common initiative lead by the Airbus Procurement Synergy Group Electronics – closely alignment across Airbus Group

Airbus Group Lead Buyer Electronic Components Dr. Achim Köder







Integration one voice to Supply base



Methods / Processes - way of working

This initiative shall create awareness to a critical situation in the Electronic market. We encourage the whole Airbus Supply Chain to collaborate with us in an open and transparent way to secure OQOTOC delivery of our suppliers to us and to enable Airbus to stick to our delivery commitments ! For further information or urgencies please feel free to contact your business partner at Airbus or directly the Task Force project team:

> Generic Email address taskforce eee@airbus.com

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Thank you!

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